

MARTELLO RISK. DUE DILIGENCE, KYC, REPUTATION MANAGEMENT, COMPETITOR INTELLIGENCE SERVICES**ASSESSING NEW PARTNERS IN DOMESTIC, INTERNATIONAL AND FRONTIER MARKETS**

We have provided numerous clients with intelligence regarding potential partners in their supply chains and direct transactions. We have identified major issues concerning narcotics money laundering, terrorist financing, modern slavery and environmental destruction for a broad range of clients including some of Silicon Valley's largest electronics manufacturers, global banks and US and European law enforcement.

Utilising its broad network of associates and partners around the world, Martello Risk is able to provide timely profiles on specific individuals, whether commercial or political, companies and other entities to assist clients who need to make rapid decisions regarding potential business partners, due diligence, potential investors and 'Know Your Customer' obligations.

FORMER BANKING AND FINANCIAL SERVICES CLIENTS INCLUDE:

ABN AMRO – human intelligence gathering and source inquiries into a number of Indian nationals who had defaulted on substantial bank loans in the diamond industry.

HSBC – assisting in KYC and onboarding queries in relation to UNSC sanctions, US and EU sanctions, AML issues and general reputational management issues.

Standard Chartered – assisted in a number of global inquiries in respect of onboarding of clients and reputational management issues.

Family funds/private offices – tasked with multiple onboarding due diligence requests for relevant information pertaining to eligibility, suitability, compliance red flags and potential reputational damage.

FINANCIAL INDUSTRY AND REGULATORY NETWORK

Our team of associates has decades of experience of researching and working inside the offshore financial sector. Our network has the ability to contact sources within over 100 Financial Intelligence Units and multiple regulatory agencies such as Fincen, OFAC, the SEC, SFO, NCA and Barfin.

We have undertaken multiple, due diligence, onboarding requests for private and commercial banks, mining firms, law firms, hedge funds, family estates and regulatory agencies. We have a team of specialists who work specifically on the offshore financial sector and have decades of experience understanding the role and relevance of nominee trustees, fiduciary trustees and the complex web of corporate affiliations.

Alongside its far-reaching network of trusted sources Martello Risk also makes use of a number of major, open-source intelligence providers to cross-check and validate its findings.

METHODOLOGY

Specifically, we conduct the following checks on the individual or entity we are requested to assess:

The veracity of their employment history

- The reliability, reputation and credibility of the person or entity
- The validation of their DOB/address/place of work
- The determination of whether they are a Politically Exposed Person (PEP)
- The determination of whether they are of interest to law enforcement
- Their status with regard to sanctions violations – UN/EU/US
- Any other red flags or financial violations

The short reports can usually be provided within five days of commissioning and are charged at £2500 + VAT where applicable.

